

SOLE SOURCE JUSTIFICATION REQUEST FORM

Instructions: Briefly describe the items or service requested and list in detail the reason for requesting the Sole Source designation. Include substantiating data such as; companies contacted and the reason for elimination, technical data, etc. Since this is a request to depart from the mandated procedure for competition, request without support cannot be considered. The CNM Buyer may require additional information and remains the final authority in the determination of a Sole Source acquisition.

Date: 01/23/14

Prepared by: John B. Cornish

Vendor/Contractor Name: Syndaver Labs

Address: 8506C Benjamin Road

City: Tampa

State: Florida

Zip: 33634

Cost: 100,000

Term of Contract: TBD

Description of Item/Service to be procured: (listing of the services, construction or items of tangible personal property procured under the contract)

SynDaver Full Body [Z-SSH-F-0015]

The SynDaver Synthetic Human is a head-to-toe synthetic physical representation of human anatomy, including skin with fat and fascia planes, every bone, muscle, tendon, and ligament in the body, fully articulating joints, a functioning respiratory system including trachea, lungs, and diaphragm, a complete digestive tract from the esophagus to rectum, the urinary tract (kidneys, bladder, and urethra), visceral organs (liver, gall bladder, pancreas, spleen), reproductive organs, a circulatory system with heart and coronary arteries, aorta, vena cava, and the primary arterial and venous trunks leading to the extremities.

Customization (Engineering Hours / Manufacturing / Tooling)

Consult with Mark Danley to identify additions to body systems required for two full bodies.

Below is the summary of information regarding the justification for your request for the Sole Source Procurement.

1. Explain why this is the only available source that can meet the needs of your department.

This company is the only one that manufactures synthetic human bodies for educational purposes. These two Syndavers will allow us to mimic the use of human cadavers in our Human Anatomy and Physiology Labs.

2. Explain why this vendor is the only available source from which to obtain this product or service.

The company has affirmed (memo from vendor is attached) that there is no other source for this item. Our search for possible vendors proved futile; OR

Other reason, please explain in full. Attach additional sheets if necessary.

3. Explain why the price is considered fair and reasonable.

As a sole source vendor, it is possible Syndaver Labs could charge a lot more! See the next section, however, for the answer to this question.

4. Describe the efforts made to obtain the best possible price from this sole source vendor for the taxpayers. What (if any) is the total cost savings from the original quote? (Attach additional sheets if necessary).

The original quote for both was \$130,000 (\$65,000 each). Syndaver Labs has provided a \$30,000 discount, approximately 23%. Moreover, some parts to the typically manufactured Syndaver are not necessary for the ones we will use, but other customizing is required, and the manufacturer has agreed to a cost for the custom pieces that is no more than the subtotal of the standard parts that have been removed. The quote details these two

APPROVALS:

Based on the above stated facts, the Purchasing Department has made the determination the justification for the Sole Source procurement is in accordance with §13-1-126 and will be posted for a 30-day period prior to award.

Mark Danley

John B. Cornish

Print Requester Name

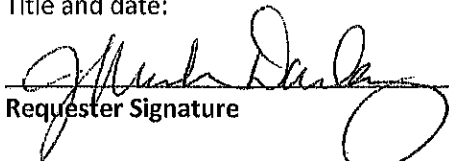
Print Dean/Chairman/Director Name


Biology Instructor 01/23/14

Dean, MSE 01/23/14

Title and date:

Title and date:


Requester Signature


Dean/Chairman/Director Signature

Pursuant to §13-1-126, the 30-day posting period of the Notice of Intent to Award this Sole Source request was met and no objections to award to the above referenced contractor were received. This Sole Source determination will be valid for a period of one (1) year from the date of award.

Purchasing Buyer

Date

Purchasing Director

Date

Required Attachments:

- Letter from Contractor, if applicable.
- Campaign Contribution Form (Buyer)
- Other supporting documentation.

SYNDAVER™ LABS

8506C BENJAMIN ROAD, TAMPA, FLORIDA 33634 • MAIN: 813-600-5530 • FAX: 813-600-3235

Doc: CNM-Q-012314-01

Shipping Info

Billing Info

Date: Jan 23, 2014

Attn: Mark Danley

Attn:

Contract: TBD

Central NM CC

Central NM CC

Customer: Mark Danley

525 Buena Vista Blvd, SE

525 Buena Vista Blvd, SE

Email: mdanley@cnm.edu

Albuquerque, NM 87106

Albuquerque, NM 87106

Phone: 505-224-4000 x 50025

USA

USA

Item	Description	Qty	Unit Price	Total Price
1	SynDaver Full Body [Z-SSH-F-0015] The SynDaver Synthetic Human is a head-to-toe synthetic physical representation of human anatomy, including skin with fat and fascia planes, every bone, muscle, tendon, and ligament in the body, fully articulating joints, a functioning respiratory system including trachea, lungs, and diaphragm, a complete digestive tract from the esophagus to rectum, the urinary tract (kidneys, bladder, and urethra), visceral organs (liver, gall bladder, pancreas, spleen), reproductive organs, a circulatory system with heart and coronary arteries, aorta, vena cava, and the primary arterial and venous trunks leading to the extremities.	2	\$65,000.00	\$130,000.00
2	Skin Delete	2	(\$1,000.00)	(2,000.00)
3	Table Delete	2	(\$500.00)	(1,000.00)
4	Tank Delete	2	(\$1,000.00)	(2,000.00)
5	Pump / Harness Delete	2	(\$2,500.00)	(5,000.00)
6	Customization (Engineering Hours / Manufacturing / Tooling) Consult with Mark Danley to identify additions to body systems required for two full bodies.	40	\$250.00	\$10,000.00
7	Discount (First SSH units in state)	1		(\$30,000.00)
Note	Edu Institution / Comp Ground Shipping			
			Subtotal	\$100,000.00
			Shipping	\$0.00
			Sales Tax	\$0.00
			Grand Total	\$100,000.00

To Whom It May Concern:

SynDaver™ Labs is the sole supplier of the SynDaver™ Synthetic Human and SynDaver™, SynAtomy™, and SynTissue™ brand products worldwide. All of our products are manufactured in the United States at SynDaver™ Labs corporate headquarters in Tampa, Florida.

The SynDaver™ Synthetic Human is the most elaborate and sophisticated surgical simulator ever devised. The torso version of the SSH is a synthetic physical representation of human anatomy, including skin with fat and fascia planes, every bone, muscle, tendon, and ligament in the torso, fully articulating joints, a functioning respiratory system including trachea, lungs, and diaphragm, a complete digestive tract from the esophagus to rectum, the urinary tract (kidneys, bladder, and urethra), visceral organs (liver, gall bladder, pancreas, spleen), reproductive organs, a circulatory system with heart and coronary arteries, aorta, vena cava, and the primary arterial and venous trunks leading to the extremities. The SSH represents the pinnacle of hands-on surgical simulation.

Any questions may addressed to SynDaver™ Labs at 813-600-5530.

Regards,

Dr. Christopher Sakezles
President, Chief Technology Officer
SynDaver Labs
8506C Benjamin Road
Tampa, Florida 33634